



# ELEVATION SOLUTIONS

## SENIOR SALESFORCE CONSULTANT

*Remote, full-time, up to 25% travel may be required*

Elevation Solutions is a human-focused technology implementation firm that helps community-focused organizations integrate Salesforce and other technology into their business. Our Engagement Directors play a key role in project delivery, helping bridge the gap between sales, support, configuration, architecture and clients. If you are a self starter, hyper-organized, and really into Salesforce, we want to talk to you!

### Responsibilities

- Work with Architecture team to schedule user story integration into a human-focused Salesforce integration for our clients
- Coordinate the configuration of the Salesforce environment according to client specs and project scope
- Call out risks when they appear and help craft plans to mitigate them
- Coordinate the integration of apps to the SFDC build
- Assist in the preparation of regularly scheduled reports including status, user story completion and roadblocks
- Coordinate with all project team members to answer requests and queries from the Senior Consultant on projects

### Requirements

- Proven experience as a consultant
- 7+ years of Salesforce experience required; Salesforce Consulting experience preferred
- Salesforce Admin Certification and at least one Salesforce consultant certification required (for ex: Sales Cloud Consultant or Service Cloud Consultant); additional Salesforce Certifications are preferred
- Significant hands on Salesforce.com and/or Force.com experience on large scale projects/implementations
- Experience leading teams preferred
- Minimum of 2 years of experience implementing CRM solutions from start to finish
- Knowledge of Agile project delivery practices, requirements gathering, user story prioritization and solid UAT guidelines needed
- Education and/or nonprofit experience preferred
- Proficiency in Google Docs, Sheets, Presentations and other online collaboration tools required
- Proficient with AppExchange and commonly used Salesforce Apps like Conga, FormAssembly and DocuSign

- Excellent time management skills and the ability to prioritize work is necessary
- Attention to detail and problem solving skills necessary
- Excellent written and verbal communication skills necessary
- Bachelor's degree required

**Other things to know:** This job is for a full time position, 100% remote - work from home or coffee shops or wherever you like. We still have a lot of team interaction, though, so you won't be lonely. In order to make this work, you will need an internet connection with good bandwidth to support online conference calling and a computer that is virus protected. Hardworking self-starter with an orientation to get things done at a high level of excellence is required to be on this high performance team. Must be willing to work within an established structure and process and provide feedback when needed to improve that process.

Work week is generally Monday-Friday and office hours are somewhat flexible. We mostly work between 9 and 5 MST, though, and we all have reasonable expectations for response times from each other. We provide unlimited vacation, 401k enrollment and the ability for you to participate in our health plan. We do not allow side work; you will need to focus 100% on our clients and growing business.